



AGM Agenda



- 1. Call to Order Welcoming & Land Acknowledgement
- 2. Adoption of Agenda
- 3. Approval of Previous Meeting Minutes
- 4. CGO's Report
- 5. Presentation of Financial Statements & Appointment of Auditor
- 6. OHTO Bylaw Amendments
- 7. Presentation of Slate of Nominees to Board of Directors
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- 9. Feature Presentation | Johanna Griggs, Destination Canada Travel and Tourism: A Powerful Economic and Social Driver for Canada
- 10. AGM Wrap-up & Closing Remarks













OHTO Bylaw Amendments

From:

"To be nominated to be a director of the Corporation, a member must submit an application in writing, to the nominating committee at least three (3) weeks prior to the AGM."

To:

"To be nominated to be a director of the Corporation, a member must submit an application in writing, to the nominating committee by the deadline established by the nominating committee which will be within 4 - 6 weeks prior to the AGM."





Thank you to Outgoing Directors



Chris Hinsperger
Bonnechere Caves
Renfrew County



Greg Rodgers
Rockhill B&B
Central Frontenac



Shannon McLaggan
Anupaya Cabin Co.
Renfrew County





Meet the OHTO Team



Nicole Whiting
Executive Director

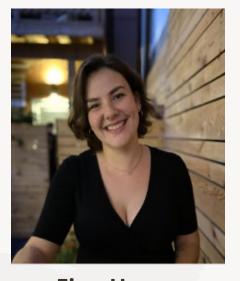
OHTO



Kasey Rogerson
Director of Industry
Development
OHTO



Amy Hogue
Content Specialist
Dragonfly Communications
& Marketing Inc.



Finn Hogue
Digital Marketing &
Communications Specialist
Dragonfly Communications
& Marketing Inc.



Our Approach

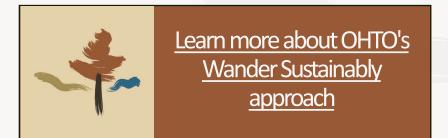
Strengthening our communities through responsible tourism

Operational Pillars

Marketing
Product Development
Skills Development
Research
Industry Engagement

Wander Sustainably





Partners

Businesses

Organizations

MTCG

FedDev Ontario

Destination Canada

Destination Ontario

Sector Associations

RTOs

County Partners

Municipalities

TIAO, TIAC, ITO



2024/25 OHTO Highlights & Accolades



OCT 15, 2024

OHTO achieves globally recognized certification in sustainable tourism



OCT 15, 2024

OHTO launches new Eastern
Ontario Rail Trail Partnership
project, receives \$80,000 in
Government of Canada funding



BUILDING A DATA-DRIVEN
DECISION-MAKING CULTURE
WITHIN ONTARIO'S
TOURISM INDUSTRY

RTO Multi-Year Research Program





For info about the travel trade partnership—Holly Blefgen, trade@ohto.ca



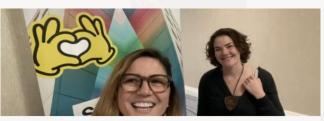
Forward Ready Tourism
– A Collaborative
Solution for Tourism





AUG 27, 2024

Tourism sector in Ontario's Highlands' region receives \$1.7 million in federal funding



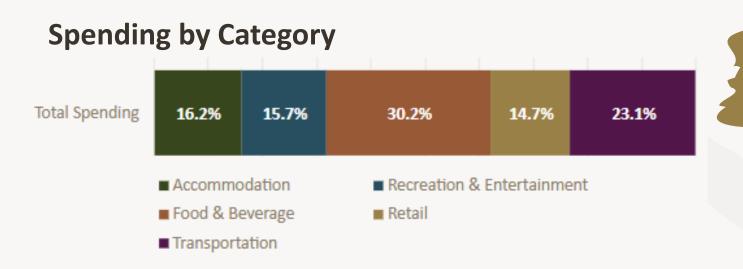
DEC 9, 2024

"Howdy" from Austin: OHTO
Presents at Crowdriff's SEE 2024
Conference

The value of tourism: economic impact

\$569.2M (+12.9% YOY)

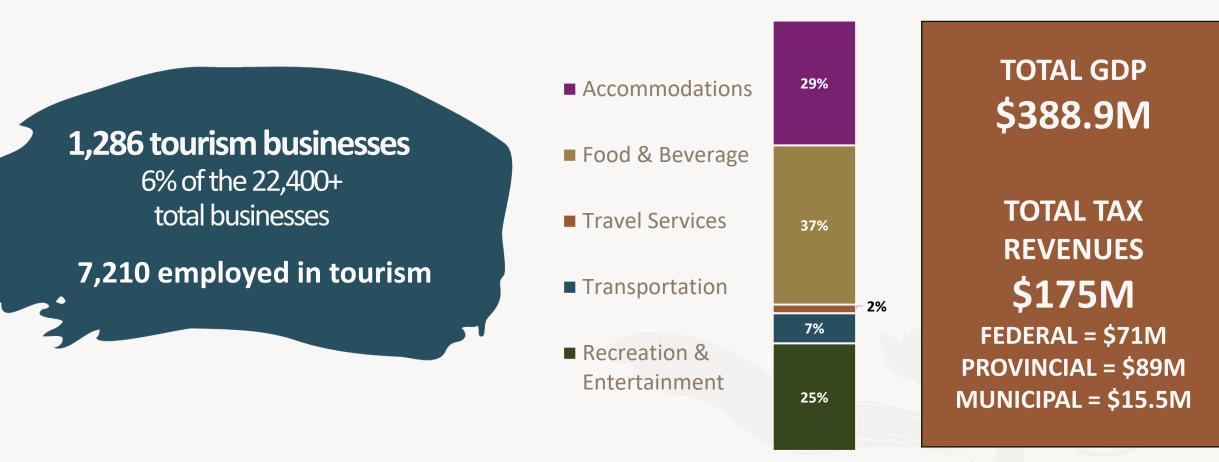
\$67.6M (+32.9% YOY) \$501.6M (+10.6% YOY)



4.28M visits to the region (+100k visits YOY)

[Source: Propulso, 2024 Tourism Report]

The value of tourism: social impact



[Source: Statistics Canada. Canadian Business Counts, Location Level, Custom Tabulation, December 2023 - Destination Canada's Tourism Data Collective]

[Source: Ontario Ministry of Tourism, Culture and Gaming TREIM model]



How is OHTO Increasing Exposure?

OHTO works with community partners and operators to increase exposure through:

- Digital Marketing
- Local Wanderers
- Ride the Highlands
- Travel Trade
- Partnerships





Digital Marketing to ComeWander.ca

Page Views: 526,643

Clicks to Operators: 35,950

Adds to Backpack: 448

Itinerary Downloads: 1,013

Social Media Impressions: 1M



Campaigns & Partnerships

Remember When Campaign

• Page Views: 12,384

YouTube Video Views: 495

• Reel Views: 39,608

• Itinerary Downloads: 697

Click to Operators: 831

Destination Ontario Winter Spotlight Campaign

• Total Impressions: 10,463,152

• Landings to Consumer Website: 145, 611

• Ad Clicks: 181,794



Local Wanderers

of visits/stories: 12

reel views: 36,409

page views: 10,234

clicks to operators: 1,318



Ride the Highlands

Program increases exposure for operators included on the route as a motorcycle-friendly destination and generates awareness of Ontario's Highlands.

- 18,278 Facebook followers
- 4,975 Facebook group members
- 4,446 Instagram fans
- 99 YouTube videos
- 141k video views
- 2.8k hours watched
- 66 blog posts (40 Translated to French)
- 353,558 all time total blog views
- 16 Scenic Rest Areas
- 33,793 maps distributed to riders
- 4,892 souvenirs handed out



Increasing Exposure: Looking Ahead to 2026

Rural Roots: A Small Town Celebration

The goals of this marketing campaign:

- Increase awareness of Ontario's Highlands' small towns and rural communities
- Increase referrals to county partners and community destinations
- Increase referrals to operators

Ongoing Digital Marketing

- Google advertising
- Social media content marketing
- Marketing partnerships (Ontario by Bike, CTA)



Add to My Backpack

Visit Website /

Black Tartan Kitchen

→ Food & Beverage

O Lanark County





From day one, we have wanted this little restaurant to be a space where anyone can feel comfortable and welcomed. Classic French cuisine is the root of this ethos - consistent, comfortable and familiar flavours from the tried and true feel good classics. We celebrate all things local and pride ourselves in providing one of the best dinning experiences in our area.

course blind tasting menus. These menus allow Get your own profile

onal bounty that Lanark County and the Ottawa ence as we lead you through the unknown with a

ble d'hote menu where the customer has the xperience to their own unique liking.

garden, heaters, warm lighting that features a Francis Pratt. You can even sneak a glimpse into

our kitchen!

Location

132 Bridge Street Carleton Place ON K7C 2V5

Hours

Mon: Closed

Tue: Closed

Wed: 5:00 PM - 9:00 PM

Thu: 11:30 AM - 9:00 PM

Fri: 11:30 AM - 10:30 PM

Sat: 11:30 AM - 10:30 PM

Sun: Closed

Contact

& 613-492-0860

Email

₩ebsite

O Instagram

Facebook Tripadvisor

Stories featuring Black Tartan Kitchen



Relaxing Wellness Escapes to Find Your Bliss

Refresh and rejuvenate with one of these Ontario getaways.

READ STORY →

page on ComeWander.ca



Calling All Adrenalin Seekers, Nature Lovers and More: Find...

Support Canada this summer with a local holiday.

READ STORY →



Eat, Sip, Repeat: 5 Foodie Road **Trips Worth the Drive**

Set out on a culinary road trip on one of these five food and drink adventures.

READ STORY →





Stay Connected & Engaged

ComeWander.ca - Consumer website

- Connect with us on social
- Consumer Newsletter

Follow and engage with Consumer Social

- @ontarioshighlands on Facebook
- @onhighlands on Instagram

Email us anytime at social@ohto.ca





How does OHTO help Strengthen the Offer?

- Product and experiential development
- Skills development & education
- Industry engagement & communications
- Research and tourism best practices
- Partnerships!



Eastern Ontario Rail Trail Loop Project



360km signature cycling experience that transforms rail corridors into community assets.



Learn more about the Loop Project & Partnership



Data-Driven Tourism Planning









Dive into your tourism toolkit.



Global Tourism Research Program
Understand global travel trends, behaviours, and sentiment.



Tourism Outlook
Forecast tourism volume and spending through
2030.



Tourism Performance Indicators An at-a-glance view of Canadian tourism performance.



Lodging Aligned Spend Reporting Explore how visitors are spending their travel dollars.



TourismScapes
See tourism's impact on Canadian communities.



Segmentation Program

Get to know top target travel segments.



Wealth & Wellbeing Index Economic, social, environmental, and resilience data.

Unlocking Tourism Trends 2025 Edition

Navigating the Path to Success



Download the 2025 Unlocking
Tourism Trends report in our
Member Portal





2024 Findings Report Annual OHTO Tourism Business Performance & Sustainability Survey

This report summarizes the key findings from the annual OHTO Tourism Business Performance & Sustainability Survey conducted in October & November 2024, and provides an understanding of the current state and fur outlook of the tourism sector in the Ontario's Highlands region.



Expand Your Knowledge

7 Webinars

301 Registrations

233 Unique Video Views

5 New Courses

4 Downloadable Research Reports







Learn more about TIAO's
Forward Ready Tourism
Initiative

Forward Ready Tourism Project Goals



Skills development for both new and seasoned talent







Connecting job ready talent with employment

opportunities through partnerships with education and community employment services providers



Ontario's Highlands: Member Portal

To login, verify, or create a new membership. **
enter your email address.

Email



OHTO Membership & Tourism Community

100+ OHTO members

31 new members (welcome!)

50+ members at 2024 OHTO AGM

7 events attended via OHTO On The Go



Thrive Together

The OHTO Membership Advantage Webinar





October 29, 10:00 A.M.

Learn how you can maximise your membership with OHTO to increase your exposure and strengthen your offering.

Stay Connected & Engaged

OHTO.ca

Highlands Highlight Newsletter

Follow and engage with Industry Social Media Pages:

- @OHTOInsider Facebook Page
- Members-only Facebook Group
- LinkedIn
- @OHTOInsider Twitter Feed

Set up a Discovery Call with the OHTO Team

Connect Toll-Free: 1-855-629-OHTO

Email us at info@ohto.ca



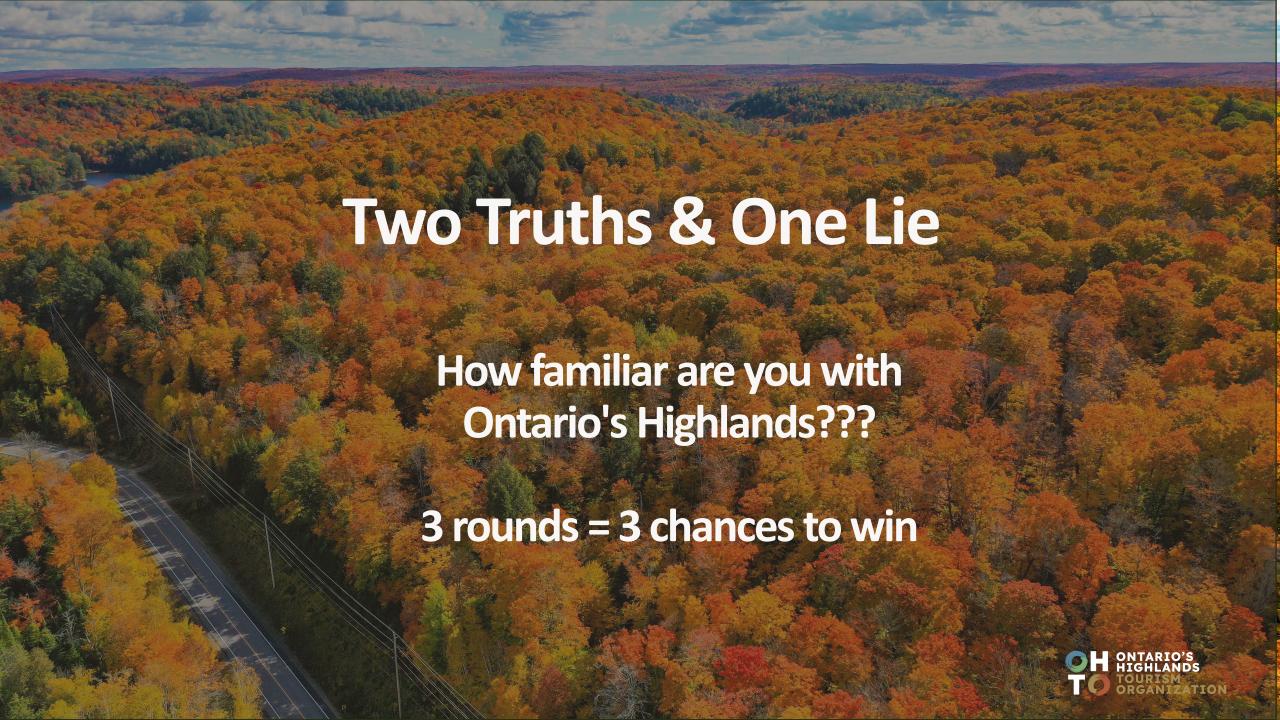
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Two Truths and One Lie Round 1

- 1) You can walk through a former underground river in Ontario's Highlands.
- 2) Ontario's Highlands is home to a ghost town that still has standing buildings.
- 3) Ontario's Highlands has more golf courses than hiking trails.

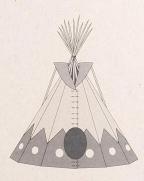






ANISHNABE 101

The Basics of what you need to know to begin your journey on the Red Road.



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Written & Published by

The Circle of Turtle Lodge

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Johanna Griggs
Executive Director, Tourism
Development









